LMS Flow

**There will be four type of users and they’ll be role based.**

1. **Admin**
2. **Cluster Head (Branch Head)**
3. **Team Lead (Manager**
4. **BDE**

# Common Login Page:-

Login pages will be common for all the users of LMS.

1. For login the user will use the credentials which is created by admin.
2. After login the user will enter the secret key (contains 4 digits).
3. After login users can update their **profile** and change their password using edit profile option from the upper right corner of the page. And also from that option the user can logout from from the session.

# Admin:-

## **Dashboard:**

* To start the monthly targets of the BDE of all the branches.
* For now all the data is static .

## **Admin Management:**

* Admin can add other **admins** as wellwith their **username, password and secret key**.
* When we click on **admin management** we’ll able to see the list of all the admins.

## **Branch Management:**

* We have divided Branch management in two parts, **Branch List** and **Branch Targets**
* Admin can add, update **Branch** by clicking the **Edit** option**.**
* We can see the list of all the branches and also the cluster which is assigned, and the one who created it.

## **Cluster Management:**

* Admin can add, update the **Cluster.**
* And admin can view the list of all the cluster, and see which **Cluster** is assigned to a particular branch.
* Admin can add new **cluster** with their **username, password, and secret key.**
* **Switch Branch:** admin can change the cluster branch too.
* **Remove Branch:** admin can remove the cluster branch.
* **Delete Cluster:** admin can delete cluster, for that first the branch will be removed then the cluster can be deleted. And it will be seen in the list of the cluster.
* **Status Change:** Admin can change the cluster status **(Activate/Deactivate)**

## **Report Management: Work In Progress**

## **View History (For Logs LMS): Work In Progress**

## **General Management:**

* Admin can add and update - Lead Source, Lead Type, Call Mode, Call Type, Proposal Type, Requirement Type, and Pre Define Notes.
* All data is static for now.

# Cluster:-

## **Dashboard:**

* All data is static for now

## **Team Lead:**

* Team is divide into two parts, **TL list** and **TL targets**
* Cluster can add, update, activate and deactivate or delete team lead.
* Cluster can add other **TL** with their **username, password, and secret key**. And assign it to Team Lead.
* Clustered have permission to Assign targets to the **Team Lead** and update targets. And cluster can also update the previous month targets.
* Targets List will be seen on monthly bases.(filter is there)
* TL will distribute the targets to all the BDE’s and to self BDE account.
* **Delete**: Cluster can delete the TL. “And TL will be deleted when there will be no BD’s under that TL”.

## **BDE:**

* BDE is divide into two parts, **BD list** and **BD targets.**
* Cluster can add, update, activate and deactivate or Delete the BDE.
* Cluster can add other **BDE** with their **username, password, and secret key**.
* TL can assign targets to particular BDE.
* And cluster can also update current and previous month targets of BDE.
* Cluster can Assign the TL to particular BDE and also update the BDE.

# Team Lead:-

## **Dashboard:**

* All data is static for now.

## **BDE MANAGEMENT:**

* BDE have divide two parts, BDE list and BDE assigned targets.
* TL can only see the name, Designation and emp- code, email, mobile number and status of a BDE.
* TL can update the current month target of particular BDE, and also can assign the targets to the BDE.

# BDE:

## **DASHBOARD:**

* All data is static for now.

## **Add Lead**

* All data is static for now.

## **Add Calls**

* All data is static for now.

## **RFP Request**

* All data is static for now.

## **Add Proposal**

* All data is static for now.

## **Proposal Shared**

* All data is static for now.

## **Pending Proposal**

* All data is static for now.

## **Total Amount**

* All data is static for now.

**Notes**:

LMS will work on multiple browser, two user can’t login in same browser.

If your account have been deactivated or deleted by the higher authorities, you’ll have to contact admin/cluster head.

Creds:-  
Admin: **username1, username2**

Cluster: **username3, username4**

Team Lead: **username10, username11**

BDE: **username12, username13**  
  
Common Password for all **Username@123**

Common Secret Key for all **1234**